



A VISÃO DA CONTABILIDADE SOBRE AS REFORMAS DO BRASIL

16 e 17 de setembro de 2019

Pokémon Go!: Stock Valuation and Disruptive Innovation in Entertainment Industry

ABSTRACT

This research aims to analyze the impact of the announcement of the launch of the game Pokémon Go! on Nintendo's stocks. The study anchors itself on conceptual foundations of disruptive innovation and previous research that examined the stock market reaction to the announcement of innovations. This is an empirical research whose sample is made up of 4 Nintendo company assets that made up the Detailed Stock Report available in the Refiniv® system, at the time of the launch of the game. Through conducting a series of event studies, Nintendo's stocks traded in the United States, Germany, Switzerland and Japan presented abnormal returns after one day of the game's launch. These findings proved to be specific of Nintendo corporation's assets, with no similar reactions observed in peer valuation analysis. Based on five variables of cumulative abnormal returns for all entertainment companies listed in Japan and controlled by company characteristics, it was found that on average the cumulative abnormal returns of Nintendo were significantly higher than the other companies in all 5 models tested. We hope to broaden the discussions listed in this survey to recognize the launch of Pokémon Go! as an innovation with typical traits of Disruptive innovation.

Keywords: Pokémon Go! Disruptive Innovation; Capital Markets; Event Studies; Abnormal Returns.

Topic: Financial and Capital Market

1 Introduction

Financial researchers have devoted high attention to event studies, which consist of assessing through hypotheses, theoretical and conceptual frameworks, the impact of a determining event on the stock price volatility of a company or asset portfolios. Grar (1997, p. 462) defines an event as "the information that is made public in the market and is liable to affect the value of one or more firms at the same time. The event can be general or specific, periodic or occasional, exogenous or decided by the management of the company ".

In this sense, the launch of Pokémon Go! by the company Nintendo represents an important event for entertainment corporations present in Japan and in the World. The Pokémon Go! is an augmented reality mobile game, developed by Niantic and Nintendo companies for iOS and Android platforms, based on the franchise of a cartoon world-wide known as Pokémon (Dorward, et al, 2017). On April 11th, 2019, the official website of The Pokémon Company, confirmed that Pokémon Go! has been downloaded more than 1 billion times worldwide in iOS and Android. Assuming that this 1 billion downloads were made by unique individuals, this means that 14% of the world population downloaded Pokémon Go! on their mobile devices.

The launch of the game was representative for the stock market, as the company's stock had grown 9.3% at the launch of the application, which occurred on July 6th, 2016. Until July 11th, the company had grown 24.54% on the Tokyo Stock Exchange after the market closed (Lasalle, 2016). The results of this market valuation have been recorded by scholars into two perspectives. The first is that the game has as a reference a disruptive innovation through augmented reality (Carli, Gastal, & Gomes, 2016). Christensen, Raynor and McDonald (2015)































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define disruptive innovation as a process in which companies challenge established firms by providing products or services that meet the needs of some segment of society.

The second perspective that may be aroused the interest of market is the use of georeferencing and mobility attributes in an instantaneous way in the game (Carli, Gastal, & Gomes, 2016). In essence, geo-referencing is an attribute of the area of cartography that has gained space in the field of entertainment through electronic games. Cascón-Katchadourian, Ruiz-Rodríguez and Alberich-Pascual (2017, p. 204) infers that "their recent popularization is linked to the appearance and massive use over the last decade of websites, situation and what surrounds them ". The Pokémon Go! receives this popularity due to the use of georeferencing technology. The game, "as it allows us to accurately reconstruct the geographical situation of plans on a large scale and without projections" (Cascón-Katchadourian, Ruiz-Rodríguez and Alberich-Pascual, 2017, p. 204).

The announcements of new products represents a focus of study for the marketing field combined to corporate finance and statistical methods. Several studies have this approach and recognize the performance of stock market from the launch of a new product. Examples of such investigations are the researches of Eddy and Saunders (1980), Chaney, Devinney and Winer (1991) and Koku, Jagpal and Viswanath (1997), among others.

Dalattre (2007) emphasizes that event studies contribute to the identification of value creation or destruction. Market events are key points for checking stock valuation. On the other hand, this methodology confirms the strategic actions that the company adopted in certain periods. In the case of the related research, development and innovation the application of this methodology becomes relevant as it integrates areas of knowledge and contributes to the improvement of the technique and understanding of the informational content potentially produced from product launches.

For the field of finance and accounting, a good deal of research is to understand the effects of launching a new product versus the behavior of the stock market shows up as an opportunity under the lens of Efficient Market Hypotheses (EMH, 1970, 1991) in its semi strong form. Thus, it is possible to provide information regarding the normal or abnormal returns that the product launch may cause. A specific gain for accounting and finance is to provide empirical elements for the users of financial information regarding the behavior of the company's equity phenomena. Thus, this research aims to discuss the stock market reaction to the launch of Pokémon Go!.

This event presents itself a component in the capital market and may be relevant and shocking on decisions of economic agents (Batista, Maia & Romero, 2018). The challenges for launching an innovation focus on verifying the market acceptability of such a product or service. In this way, this research contributes to the verification of market absorption and acceptability on the launch of Pokémon Go!, contributes to understand how the market reacts and evaluates in financial terms the advertising of the information, which will make it possible to affirm the levels of operation of the same under the aegis of the HME.

The construction of the research involves the application of several event studies that consider the examination of the abnormal returns of Nintendo and the companies that integrated the entertainment industry in Japan at the time of the launch of game Pokémon Go!. The data analysis were conducted into two stages. In the first, the abnormal returns were determined. Nintendo's stocks traded in the United States, Germany, Switzerland and Japan presented abnormal returns ranging from 4.61% (Japan) to 6.25% (United States) one day after and 17.91% (Japan) to 32.48% (Swiss) after three days the product was launched. These results

































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prove to be peculiar of Nintendo company's assets, because no similar returns on Nintendo's peer reviews were o observed. The results of this stage were consistent even after the use of resilient estimators to the presence of outliers to determine the abnormal returns. In the second stage the analysis were conducted by cross section regressions. Based on five variants of cumulative abnormal returns (CARs) for all companies in the entertainment industry in Japan and controlled by factors such as profitability, debt, size and market value, it was found that on average the cumulative abnormal returns of Nintendo were significantly higher than the other companies in the industry in all 5 models tested. The results allows us to decide on research hypotheses in order to broaden the discussions concerning game launch and the reactions of the stock market.

Markets are considered to be instantaneously backed up by their disclosure information, reacting in a semi strong form. Thus, this paper contributes to discussions related to the efficiency of markets in a context of disruptive innovation through augmented reality and the use of georeferencing and mobile devices. In addition to combining marketing and finance, this paper fits into an emerging field, which is termed by Dalattre (2007) of financial marketing. Finally, the study contributes to examine the relationship between shareholder and consumer behavior and the role of the brand (Dalatte, 2007), considering the launch of an innovation with traits of disruptive one.

2 Empirical and Theoretical Framework

2.1 Disruptive Innovation

Disruptive Innovation has received extensive research attention since the 1990s by Clayton Christensen, however, its definition is not clear. The initial efforts of Christensen (1997) took as reference the conceptual structures of disruptive technologies. Nowadays, the same concept has been expanded to products and business models. Thus, this conceptual structure is used to explain a plurality of innovations, which has being developed in the markets. Markides (2006) points out that such an attitude of scholars is a mistake, since the various types of innovations have as a characteristic influence and conduct the market differently and yet the competitive effects of this innovation produce different effects in economic terms, financial and social aspects of the market. These phenomena deserve different lenses regarding their treatment and observation.

According to Christensen, Raynor and McDonald (2015, p.4) "disruption describes a process whereby a smaller company with fewer resources is able to successfully challenge established incumbent businesses". In addition, Christensen and Raynor (2003: 69) make this point forcefully by arguing that "... disruption is a process and not an event ... it might take decades for the forces to work their way through an industry but [they] are always at work." The empirical literature classifies Disruptive Innovation under two differente positions. The first considers the innovations of business models. The second is in the context of product innovations, ie the launch of a new product to the world (Christensen, 1997).

The innovations of business models "invade an existing market by emphasizing different product or service attributes to those emphasized by the traditional business models of the established competitors" (Markides, 2006, p.20). Disruptive innovations from the constitution of a new product are included in terms providing of a new product to the world (Markides, 2006).

These different types of innovation contribute to the creation of different markets, which represents to the field of innovation elements based on marketing and organizational challenges































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with significant consequences for the administration of business. At this specific point, it is worth emphasizing that decomposing disruptive innovation in terms of effects on markets presents as an issue, which is able to give relevant contributions to the market itself and to users of the innovation results (Markides, 2006).

Disruptive Innovation induces a certain discomfort in the market, since they present themselves as competitive advantages against the mighty corporations of the same industry. Thus, the insertion of a new product in the market at a cheaper price and even at a zero cost as is the case of the game Pokémon Go!, it will lead competitors to reshape their business forms, causing some discomfort in industry (Cândido, 2011; Markides, 2006). In addition, Markides (2006, p.22) argues that disruptive innovations "are disruptive to consumers because they introduce products and value propositions that disturb prevailing consumer habits and behaviors in a major way".

A peculiar fact in terms of behavior and participation in the composition of Nintendo's assets occurred on July 31th, 2016. According to data obtained through Bloomberg® terminals, on that date, weeks after the launch of the game Pokémon Go!, the fund named ARK Investing in Disruptive Innovation becomes part of Nintendo's investor group. To ARK "disruptive innovation as the introduction of a technologically enabled product or service that should transform economic activity by creating simplicity and accessibility while driving down costs" (ARK Invest, 2019, p.1). In addition, the company believes that, "innovation typically needs time and maturity before gaining mass market adoption. Through an open research process that cuts across sectors, industries, and markets, ARK seeks to identify innovation platforms characterized by: (i) Dramatic cost declines; (ii) Strong price elasticity of demand; and (iii) Convergence which spawns further innovation" (ARK Invest, 2019, p. 1). In this sense, it can be assumed that the entrance of a fund with these characteristics into equity composition of Nintendo was not a coincidence, but a decision weighted according to the impact that the game generated worldwide.

In this context that is involved in the disruptive innovation process in organizations is inviting and provocative. Researchers and theorists have devoted attention to recognize the values of empirical tests involving the effects of Disruptive innovation. Thus, "as an evergrowing community of researchers and practitioners continues to build on disruption theory and integrate it with other perspectives, we will begin to better understand what helps firms innovate successfully" (Christensen, Raynor and McDonald, 2015, p.11). Encouraged by this optimism of Christensen, Raynor and McDonald (2015) observe the Pokémon Go! as an innovation Disruptive represents a breakthrough in terms of cooperation with the emerging field of research, which integrates marketing and finance.

2.2 Hypothesis Development

Efficient Markets Hypothesis in its semi strong form, evidenced by a large number of empirical studies, current prices reflect all publicly available information of corporations, such as financial statements, other periodical and non-periodical publications, as well as disclosures potentially relevant to investors' decisions. Since the information is public, no investor will achieve extraordinary returns because prices are quickly adjusted to new information disclosed. Another point to be highlighted in terms of market behavior in the semi strong form are expectations of future results. Under these conditions, the investor accesses publicly available information and positions itself from a behavior in which it is expected future gains. This fact reveals a possible learning process by investors (Sawyer and Gygax, 2001, Fama, 1991).































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The announcement of the development of Pokémon Go! by Nintendo occurred on September 10th, 2015, with its launch scheduled for 2016. Given the importance of the already consolidated Pokémon franchise with several products on the market, it was to be expected an increase in company stock after its launch. In the first two days of the game's launch in the United States, Australia and New Zealand, Nintendo shares rose more than 25% with gains of market value of \$ 7.5 billion. The entry of ARK Investing in Disruptive Innovation, which seeks to "capture longterm outperformance and capital appreciation created by disruptive innovation" (ARK Invest, 2019, p.1), also represents a positioning of an investor seeking future gains from development of the disruptive innovation provoked by the game. "The fund aims to identify large-scale investment opportunities in the public markets resulting from technologically enabled innovation centered around DNA sequencing, robotics, artificial intelligence, energy storage, and blockchain technology" (ARK Invest, 2019, p.1).

Nevertheless, after a release by Nintendo on July 22, 2016, the Japanese company's stock plunged almost 18%, a drop of approximately \$ 6.4 billion in market value. This drop occurred because the application was developed and distributed by Niantic, Inc, where franchise ownership rights belong to the Pokémon Company, to which it receives a licensing fee, as well as compensation for collaboration in application development and operations. In addition, Nintendo owns only 32% of the voting shares of Pokémon Company, accounted for using the equity method. Therefore, revenue reflected in the game profits for Nintendo, will be limited to the results counted by the company Pokémon Company.

Since new information released by organizations can influence behavior of actions, researchers have sought to analyze how advertising and launching new products can affect abnormal returns of corporations.

Hu et al., (2013) investigated the effects of the launch of new products on price stocks of US companies from 1997 to 2007. The authors noted that companies that launched new products had significant abnormal returns over a period of three days (-1, 0 and 1), where its highest value occurred on the day of the new product launch. On average, the advertisers had a significant gain of 0,408% on the day before the launch, 0,925% on the launch date and 0,537% on the day after launch. The results support Efficient Market Hypothesis in its semi strong form as information about the launch of the new products had already been released by the organizations, so the positive and significant changes in stock prices one day before launch, at launch and one day after the launch corroborates the EMH.

Mann and Babbar (2017) analyzed the impact of new product announcements on the stock value of Indian companies listed in the BSE 500 stock in the period 2003 to 2012. The findings demonstrated that companies that made the announcement of new products achieved significant positive abnormal returns compared to other organizations. In addition, it also corroborates the Semi strong Efficient Market Hypothesis, since positive returns occurred at the day of the announcement of the new products.

Qin, Hung, Jang, and Lehto (2017) researched whether the introduction of mobile applications affects the value of the shares of hotel and airline companies. The results indicated that, on average, hotel and airline companies that introduced mobile applications had a 1,32% gain on abnormal returns on the day of the event. In addition, the launch event was the only day with significant abnormal returns and the highest gain among the 11 days during the event window (5 days before and 5 days later). The authors conclude that there is no leakage of information before the event and no reaction of stock market delays, which contributes to Semi strong Efficient Market Hypothesis.

































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Based on the arguments presented and the results of the mentioned researches, two hypotheses of research were formulated:

H1: The launch of the game Pokémon Go! led to informational content causing abnormal positive returns on the Nintendo company's stock;

H2: The cumulative abnormal returns after the announcement of Pokémon Go! were more pronounced on Nintendo stocks compared to the companies that integrate the entertainment industry in Japan.

3 Data, Sample and Methods

This section aims to describe the methodological approach used to investigate the stock market reaction to the launch of the Pokémon Go!. The main focus is to demonstrate to the reader steps related to the construction of the database and the methodological choices made. With these priorities, it is sought to make possible the reliability of the study.

3.1 Event Study and Event Window

Elton, Gruber, Brown and Goetzmann (2004) define Event Study as an econometric tool aimed at debugging the impact of internal or external announcements on companies' stock valuation. Similar to the empirical studies that examined the impact of changes or announcements related to corporate innovation, this research followed the similar stages on database construction and application of similar methods to the investigations developed by (i) Hu, Jiang and Lee (2013) that investigated effects on the stock price of new product advertisers; (ii) Mann and Babbar (2017) that evaluated the impact of announcement of new products on the value of stocks of Indian companies listed in the BSE 500 stock at the industry and firm level; and (iii) Quin et al (2017) who verified whether the introduction of mobile applications affects the valuation of hotel and airline industry.

The event to be investigated in this research is the launch of the game called Pokémon Go! by Nintendo and Niantic with applications in mobile devices (cell phones and tablets). More specifically, the date that will be used as the starting point for conducting this study will be the world announcement day on July 6th, 2016. For purposes of applying the Event Studies, that date is called "zero date". It is understood that the interpretation of informational content of certain ads depends on the possible impact to be examined at a viable intervals of time. For this reason, the quotations for the assets selected in this study occurred on a daily basis in the form of stock price quotations, which will serve as basis for the determination of observed, expected and abnormal returns. According to Benninga (2008), it is recommended that the closing price adjusted for splits and inplits and the payment of dividends are used to determine observed stock returns.

It is argued that a subjective component for conducting one or more event studies is the definition of the Event Window (Mackinlay, 1997). Several researchers use between 3, 5 and 10 days around "zero date" considering event windows with 7, 11, 21 days, respectively. In this study the Event Window adopted was 5 previous days (06/28, 06/29, 06/30, 07/01 and 07/05) and 5 days later (07/07, 07/08, 07/11, 07/12) to the "zero date".

3.2 Securities Selected and Data collection

Considering what is the proposed in this research, the selection of assets to be analyzed went through three stages. Initially, through the Bloomberg® terminal, there were verified Nintendo's stocks in United States, Germany, Switzerland and Japan. In view of the fact that

































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this study seeks to examine the effect of launching the game Pokémon Go!, it would be inconsistent to ignore the possibility of observing effects in other companies considered Nintendo's peers. A possible reaction that translated into informational content of the stocks at Nintendo could be repeated throughout the entertainment segment, which would extenuate the hypothesis that Nintendo's specific reaction due to the launch of the game.

In this sense, the second stage of asset selection was to consult the Detailed Stock Report for the year 2016 provided by the Thomson Reuters® terminal (current Refinivit®) and also the Peer Review analysis to identify the comparable assets and include them in the analysis considering same event window. The inclusion of peer-group analysis to comprehensively examine an effect is a research planning decision that is recurrent and can be observed in studies such as developed by Romano and Almeida (2015) and Barros, Lopes and Almeida (2019). Table 1 identifies all selected assets.

Table 1. Securities selected for analysis

Companies	s selected for analysis							
(Short name)	Description of main activities							
Nintendo	Engaged in the development, manufacture and sale of entertainment products in home entertainment field. The Company's main products include game machines such as portable and console game machines and software. Headquarter: Japan.							
Bandai	Engaged in entertainment business. The Company operates in three business segments: toys, network Entertainment and facilities. Headquarter: Japan .							
Koei	KOEI LTD.: engaged in game software business. The Company has six business segments: Software games, Online Mobile segment, Media Rights segment, Slot Pinball (SP), Amusement Facility Operation segment and others segment involved in real estate. Headquarter: Japan .							
Sanrio	Sanrio: engages in the planning and sales of social communication gift products, theme park business and others. Headquater: Japan .							
Tomy	TOMY LTD.: engaged in the design, development, manufacture and sale of toys, as well as the provision of toy development technology and sheared services. Headquarter: Japan .							
Happinet	Happinet Corp.: operates through four business segments. toys, video and music, video game and amusement. Headquarter: Japan .							
Fujishoji	Fujishoji LTD.: involved in the development, manufacture and sale of pachinko machines. Headquarter: Japan .							
FuRyu	FURYU CORPORATION is a company principally engaged in the entertainment related business. Headquarter: Japan .							
Nuts Inc	Nuts Inc., formerly Commonwealth Entertainment & Co. is a Japan-based company primarily engaged in the amusement business. Headquarter: Japan .							
People	People.cn CO., LTD is a China-based company, principally engaged in the operation of Internet information business. Headquarter: China .							
Kotobukiya	Kotobukiya Ltd. is a company mainly engaged in design, development, production and sale of hobby goods, such as polyvinyl chloride(PVC)f Figure, plastic model, collectibles and other related goods. Headquarter: Japan.							

Source: Refinity®

And lastly, in addition to collecting daily quotes from peer companies, it was decided to examine the valuation performance of the entire entertainment industry considering companies that were listed on the Japanese stock exchange at the time of Pokémon Go! launch which also includes Nintendo itself. The purpose of this third stage was to verify the significance of the valuation of the company's shares through 5 combinations of cross section regressions, further detailed.



























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3.3 Estimation Window

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Estimation window is a time series used to measure the daily valuation of stocks surveyed and it is constructed during the time interval preceding the Event Window. According to Benninga (2008), it is recommended to build Estimation Windows with at least one year of trading, that is, 252 days. For the development of the present study, the estimation window goes from March 31th, 2015 to June 27th, 2015. The author further argues that Windows of Estimation can never overlap or intersect the Event Window under penalty of invalidity the result of the calculations of expected and abnormal returns.

According to the purposes of this study, the Estimation Window was constructed by determining daily returns on a continuous form (natural logarithm) for the selected assets (Ri) and the market portfolios (Nasdaq, Dax, Swiss and Nikkei indexes) used (Rm), as shown next:

$$R_i = \operatorname{Ln}(P_t/P_{t-1}) \tag{1}$$

$$R_m = \operatorname{Ln}(C_t/C_{t-1}) \tag{2}$$

On what:

P_t is the stock price on day t;

P_{t-1} is the price of the stock on the previous day, ie, t-1;

C_t is the quotation of the Market Portfolio on day t;

C_{t-1} is the quotation of the Market Portfolio on the previous day, ie, t-1;

The terms Ln represent the natural logarithm of the returns Ri and Rm, which serve as the data source for estimating the parameters required to calculate expected and abnormal daily returns. To estimate these returns, two techniques were used. The first one was the traditional Ordinary Least Squares (OLS) method in a form of a simple linear regression, commonly called Market Model, according to equation (3):

$$R_i = \alpha_i + \beta i R_m + \varepsilon_i \tag{3}$$

The parameters α and β are estimated from the OLS application. The parameter β is the slope of the linear model (equation 3) obtained by the ratio between the covariance of the observed returns of the stock and the market and the variance of the market returns. The parameter a is the intercept, calculated by the average difference between the dependent variable (Ri) and the independent variable (Rm) of equation 3. The expected daily returns are the returns that would be generated by the individual asset under analysis based on α and β , according to equation (4):

$$E(R_i \mid R_m) = \alpha_i + \beta_i R_m \tag{4}$$

The abnormal daily returns (ARi) are calculated by the difference between the observed daily returns for the asset under analysis (Ri) and the expected daily returns [E (Ri | Rm)] for it. Thus, abnormal returns can be identified by one of the equations shown as follows:

$$AR_i = LN(Pt/Pt-1) - E(R_i \mid R_m)$$
(5)

































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$$AR_i = LN(Pt/Pt-1) - (\alpha_i + \beta_i R_m)$$
(6)

The abnormal returns (ARi) are excesses that can be negative, positive or even null. If this surplus presents materiality, it is said to be statistically significant abnormal returns at the level of 10, 5% or 1%, respectively. Both the abnormal daily return and the expected daily return are calculated exclusively for the extension of the Event Window. The steps used to drive the decision on the presence or absence of statistical significance is described in subsection 3.5.

According to Wooldridge (2015), estimates made by MQO are sensitive to the presence of outliers. Given the possible presence of outliers in the columns of daily returns observed for the individual assets (Ri) and for the market (Rm), all 14 event studies conducted in OLS were recalculated using a robust estimation (for the parameters α and β) called LAD (Least Absolute Deviation). Sorokina, Booth and Thornton (2013) argue that the use of robust estimators to the presence of observations in conducting Events Studies in finance is a point that can not be ignored. Thus, with the use of robust estimators the outliers aimed to examine how sensitive the abnormal returns are in the Event Window.

3.4 Hypothesis Test

The hypothesis tests were carried out in two stages. In the first one, considering the articulation developed for the formulation of the research hypotheses - H1: The launch of the game Pokémon Go! led informational content causing abnormal positive returns on Nintendo and H2 shares - the abnormal returns accumulated after the release of Pokémon Go! are more pronounced in the actions of the Nintendo company compared to the companies that make up the entertainment industry in Japan - Hypothesis Tests are unilateral (one-tail) to the direct. Therefore, the null and alternative Hypothesis for the abnormal returns (ARi) are identified as: H0: $ARi \le 0$; and H1: AR1 > 0.

In the second stage, 5 cumulative abnormal returns (CARi) were elaborated to verify if Nintendo's return in 5 different windows were significantly different from the returns of other companies in japanese entertainment industry. This means that in this stage a more extensive analysis was conduced considering the generation of abnormal returns for all companies in entertainment industry at the time of annoucemente of the game Pokémon Go! This analysis was made considering the model presented as follows:

$$CAR_i = \beta_0 + \beta_1 D$$
_Nintendo_i + $\beta_2 ROA_i + \beta_3 Size_i + \beta_4 Debt_i + \beta_5 Q$ _Tobin_i + ε_i (7)

Considering the articulation developed in section 2, it is expected that the returns of the Nintendo company due to the launch of the game Pokémon Go! were significantly higher than the other entertainment companies. In this sense, we have that the null and alternative hypotheses are one tailed, they are concentrated on the direction of the coefficient β1 of the model 7 and has the following identification: H0: $\beta 1 \le 0$; and H1: $\beta 1 > 0$. It should be noted that the model presented is controlled by factors of return (ROA), size (size), indebtedness (Debt) and market value) specific to the companies examined.

4 Discussion of Results

4.1 Descriptive Statistics



































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Table 2 presents the descriptive statistics of the daily returns observed for the entire Estimation and Event Window of Nintendo's stocks traded in the United States, Germany, Switzerland and Japan.

Table 2. Descriptive Statistics

	Estimation Window					Event Window			
Securities	E(x)	σ_{x}	Min.	Max.	E(x)	σ_{x}	Min.	Max.	
Nintendo USA	-0,032%	2,673%	-12,442%	9,162%	4,146%	9,073%	-3,937%	28,985%	
Nintendo_GERM	-0,031%	2,919%	-14,245%	13,037%	4,210%	10,368%	-3,814%	32,767%	
Nintendo_SWISS	-0,029%	1,956%	-7,991%	5,876%	3,936%	10,703%	-7,411%	33,071%	
Nintendo_JAP	-0,085%	2,935%	-9,403%	10,383%	4,127%	7,542%	-4,523%	21,933%	

Note. E(x): daily average returns; σ_x : daily standard deviation returns; Min.: daily minimum return; Max.: daily maximum return;

It is presented in Table 2 that in the Estimation Window the average returns are negative with the lowest results reported for assets traded in the United States and Japan with -0.032% and -0.085%, respectively. The dispersions of returns measured by the standard deviation were not similar different from each other. The lowest observed are present in assets traded in Switzerland and the United States, with 1.956% and 2.673%, respectively. Regarding the minimum and maximum returns observed, it can be affirmed, although in a descriptive way, that there are the presence of returns positioned below and also above three standard deviations. This high dispersion suggests the presence of outliers in the series used to determine the α and β estimators. Therefore, the application of resilient estimators to outliers in the stage of determining expected returns is in fact reasonable.

Regarding the average daily returns in the Events Window, Table 2 shows a high disparity (if compared with the Estimation Window), but a certain homogeneity among them. Although in a descriptive way, it is observed that the maximum returns observed are dramatically higher than those seen in the Estimation Window. On the other hand, the minimum returns can be considered trivial. This suggests a significant increase in returns on dates that are around the day of the Pokémon Go! by the Nintendo Corporation.

4.2 Inferencial Statistics

Table 3 shows the abnormal returns (ARi) determined for Nintendo's stocks and selected companies (peers) according to Detailed Stock Report.

































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Table 3. Ordinary Least Squares (OLS) Abnormal Returns (ARi) calculated for Event Window for 5 days prior to and 5 days after the global announcement of the Pokémon Go!

Companies	5 days before	4 days before	3 days before	2 days before	1 day before	Event Day	1 day after	2 days after	3 days after	4 days after	5 days after	Standard Error
Nintendo (USA)	0.32%	2.46%	-0.89%	-0.51%	-0.94%	0.22%	6.25%***	8.59% ***	28.57%***	-0.75%	-3.72%	2.51%
Nintendo (GERM)	-2.21%	1.93%	-1.03%	-0.21%	-2.47%	2.68%	5.56%**	11.68%***	31.22%***	-2.69%	-4.75%	2.70%
Nintendo (SWISS)	-1.37%	-0.85%	-0.33%	-0.50%	3.74%	0.28%	0.06%	12.01%***	32.48%***	0.86%	-7.44%**	2.70%
Nintendo (JAPAN)	-0.13%	2.47%	0.88%	-0.18%	-1.39%	1.33%	4.61%**	10.09%***	17.91%***	9.36%***	-5.80%**	2.20%
Bandai	1.48%	1.62%	0.16%	1.77%	0.42%	0.08%	-1.29%	1.41%	0.94%	-3.44%**	-0.65%	1.64%
Koei	-2.09%	1.71%	2.57%	-0.43%	-0.69%	-0.54%	0.21%	0.39%	3.37%	-1.04%	0.40%	1.89%
Sanrio	-1.49%	2.31%	0.08%	-0.26%	-0.61%	-2.03%	1.37%	-0.38%	1.22%	0.74%	0.68%	1.78%
Tomy	0.81%	4.21%	-1.06%	0.93%	5.21%***	1.07%	-3.99%	0.68%	2.97%	-2.06%	0.44%	2.16%
Happinet	1.68%	-1.71%	-1.64%	-0.08%	-0.18%	-0.38%	2.29%	-2.29%	-1.09%	6.32%***	-2.21%	1.51%
Fujishoji	0.42%	0.02%	1.10%	-0.31%	-1.03%	0.10%	-0.02%	1.57%	-2.07**	0.13%	-0.50%	0.93%
FuRyu	-0.93%	3.18%	0.14%	2.37%	0.85%	-2.09%	-0.84%	0.56%	-0.67%	-0.10%	1.09%	2.74%
Nuts Inc	0.40%	-0.67%	1.10%	-0.58%	-1.14%	0.71%	0.19%	2.00%	-3.38%	-0.74%	-0.95%	4.85%
People	1.90%	0.94%	-1.32%	3.07%	-2.20%	1.40%	0.76%	-3.32%	-1.59%	-3.17%	-0.74%	2.80%
Kotobukiya	-0.78%	5.52%**	0.46%	2.52%	-3.01%	3.49%	-2.15%	-1.49%	-3.67%	-6.31%***	-0.80%	2.54%

Note. Authors. The Event Window comprises 5 days before the Event Day (July 06th 2016), including days 01th, 05th, 06th, 07th and 08th July and 5 days after which days are 12th, 13th, 14th, 15th and 19th July. For Nintendo USA, Nintendo GERMANY, Nintendo SWISS, the market portfolios used to determine daily market returns were NASDAQ, DAX and SWISS MARKET indexes, respectively. Abnormal returns (AR_i) were calculated with OLS regressions for each event study conducted. ***, ** and * represent the significance of abnormal returns (AR_i) at the 1%, 5% and 10% level, with critical values (one tail) of 2.33, 1.64 and 1.28, respectively. Standard Error: determined for the estimation window for each computed regression. For example, it can be noted that the Abnormal Return of Nintendo's stock (JAPAN) in 07/08/201 (column 3 days after) was 17.91%. The t-test calculated for this abnormal return is 8.14 (0.1791 / 0.0220), which p-value related is less than 1%. The regressions for the Estimation Window were computed with HAC (Heterokesdasticity and Autocorrelated Consistent) for assets in which the assumptions of homoscedasticity and (or) autocorrelation were not observed: Nintendo (GERMANY), Sanrio, Happinet and Nuts Inc. All series of daily returns of stocks and market portfolios were tested for the presence of unit root. Null hypothesis of presence of root unit (ADF test) was rejected for the 14 assets.































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Taking into account specifically the valuation of Nintendo's stocks, Table 3 shows the presence of abnormal positive and expressive returns from one day after the launch of the game Pokémon Go!. In the days prior to the launch, statistically significant abnormal returns cannot be observed. These results indicate that all abnormal returns prior to the launch are null, which in turn shows the absence of evidence of anticipation of valuation that could happen if stock market players had anticipated the valuation capacity on Nintendo's because of the launch of the game. This fragment of the findings presented here has a similarity and a difference compared to the findings of Quin et al. (2017). The similarity is that in days prior to the launch of potentially innovative devices it is not possible to observe substantial reactions in stocks of companies investigated. The difference is that the results presented here were statistically significant in a sequence of up to three days (United States, Germany and Japan) and the results presented by those authors found to be significance exclusively for launch day.

For the days after July 6th, there are abnormal returns that are mostly significant at 1%, with emphasis on the third day after the launch with close returns or in the 30% range, which can be considered surprising when placed in perspective studies of similar thematic tendency and that applied data analyzes through Event Studies. Although Hu et al. (2013) have also found significant abnormal returns on dates close to the launch dates of new products, the greater representativeness of relevant returns remained between the previous day and the day after the launch. That is, it can be argued that the results observed in this study showed the propagation of abnormal returns in days quantity above what is usually observed in empirical research.

Table 3 also shows that abnormal returns of similar magnitude to Nintendo were not observed in other comparable assets. This result suggests that the announcement of Pokémon Go! was an event with specific informational content and particular to Nintendo corporation and proved to be a positive surprise for the stock market. In certain degree, this lack of similarity in returns was already expected and this comparison is present much more to give a certainty that the launch event of Pokémon Go! would not be confused with a systematic event impacting the entire market, which would weaken the hypothesis that the launch of the game by the company led specific information content. Therefore, although in a tenuous way, these results resemble those found by Mann and Babbar (2017).

It should be noted how dramatic those returns were after the date of the event. For example, in assets traded in the United States, the abnormal return of 28.57% (on the third day) translates into a t-test of 11.39, which can not be considered normal even for abnormal abnormal returns above levels traditionally used of 1%, 5% and 10%. Thus, considering the results of the abnormal returns shown in Table 3, there is evidence to confirm the first Research Hypothesis (H1) that the Pokémon Go! led to informational content causing abnormal positive returns on Nintendo's stock.

To examine the robustness of the results presented in Table 3, Table 4 shows the abnormal returns calculated considering robust estimators to the presence of outliers.

Table 4. Least Absolute Deviation (LAD) Abnormal Returns (ARi) calculated for Event Window for 5 days prior to and 5 days after the global announcement of the Pokémon Go!

Days	Nintendo (USA)	Nintendo (GERMANY)	Nintendo (SWISS)	Nintendo (JAPAN)
5 days before	0,32%	-1,99%	-1,50%	-0,10%
4 days before	2,48%	2,25%	-0,98%	2,55%
3 days before	-0,84%	-0,24%	-0,47%	0,91%
2 days before	-0,41%	-0,28%	-0,64%	-0,14%
1 day before	-0,78%	-0,31%	3,59%	-1,35%

































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Event Day	0,29%	1,94%	0,13%	1,32%
1 day after	6,36%***	4,14%	-0,08%	4,63%**
2 days after	8,62%***	10,75%***	11,87%***	10,08%***
3 days after	28,66%***	31,54%***	32,34%***	18,03%***
4 days after	-0,66%	-2,00%	0,72%	9,46%***
5 days after	-3,57%	-3,63%	-7,59%**	-5,74%**

Note. Authors. ***, ** and * represent the significance of abnormal returns (AR_i) at the 1%, 5% and 10% level, with critical values (one tail) of 2.33, 1.64 and 1.28, respectively.

It can be seen in Table 4 that even after estimation of α and β parameters taking into consideration robust estimators to the presence of extraordinary daily returns, the levels of significance for the abnormal returns of the Nintendo company remained similar to those obtained by estimations in ordinary least squares . In this sense, the results contained in Table 4 corroborate the idea of generating significant and positive abnormal returns one day after the world launch of the game Pokémon Go! and thus confirming surprising and unexpected reaction of the stock market. It should be noted that since the results of the abnormal returns of companies comparable to Nintendo were not expressively different from those observed in Table 3, it was decided not to report them.

Table 3 has already demonstrated the presence of abnormal positive returns that differ from Nintendo's assets relative to their peers. However, in order to expand this examination to the entire entertainment industry in Japan where it is a representative part of the Nintendo company's peers and competitors, it was decided to examine whether the company's returns are significantly different from those of entire entertainment industry. The companies considered here were those that had shares listed in Japan during the announcement period of Pokémon Go! game and had daily price quotations of their shares that allowed the construction of events studies for each of them. This analysis was carried out through of 5 linear regression variants cross sections in which it was verified, through a dummy variable, if the cumulative abnormal returns (CARi) of the Nintendo company for 5 specific intervals are statistically different. These results are presented in Table 5. For the purposes of hypothesis testing and considering the model shown below, it is expected, controlled by factors of profitability, debt, size and market value, to verify whether the cumulative abnormal returns (CARi) of Nintendo are significant.

Table 5. Cross Section Analyses considering all companies of entertainment industry and Nintendo Peers

	· J	I			
	CAR (0, 1)	CAR (0, 2)	CAR (0, 3)	CAR (0, 4)	CAR (0, 5)
Constant	-0.12681	-0.09826	-0.09844	-0.03743	-0.02533
Constant	(0.137494)	(0.107424)	(0.123627)	(0.120009)	(0.134582)
D Nintendo	0.37179***	0.42458***	0.43885***	0.43244***	0.43067***
D_Ninienao	(0.0705187)	(0.0550963)	(0.0634066)	(0.0615506)	(0.0690253)
ROA	-0.06295	-0.01555	-0.05623	0.05369	0.09996
KOA	(0.172355)	(0.134661)	(0.154972)	(0.150436)	(0.168705)
C:- a	0.00460	0.00326	0.00320	0.00096	0.00049
Size	(0.00555218)	(0.00433792)	(0.00499222)	(0.00484609)	(0.00543460)
Debt	0.05766	0.10179*	0.10453*	0.14185**	0.18122***
Devi	(0.0665807)	(0.0520196)	(0.0598658)	(0.0581134)	(0.0651707)
Tobin Ratio	-0.00077	0.00187	0.00257	-0.00288	-0.00163
100in Kano	(0.00751529)	(0.00587170)	(0.00675735)	(0.00655954)	(0.00735614)
$R^2 Adj$.	36.3971%	55.7842%	49.9116%	51.1059%	45.7138%
F (5, 47)	6.95***	14.12***	11.36***	11.87***	9.76***
Observations	53	53	53	53	53
Reset Ramsey	0.47100	0.32800	0.40000	0.09510	0.08590

































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Note. $CAR_i = \beta_0 + \beta_1 D$ _Nintendo_i + $\beta_2 ROA_i + \beta_3 Size_i + \beta_4 Lev_i + \beta_5 Tobin_i + \varepsilon_i$;

D Nintendo: "1" for the company and "0" for the others; ROA: net income / total assets; Size: natural logarithm of total assets; total debt in debt / total assets; Tobin: Market value of stocks and total debt/total assets. Ramsey Reset: p-values to test the null hypothesis that the model is linear. Heteroscedasticity: p values to test the null hypothesis of no heteroscedasticity. For the CAR model (0,3) the regression was computed with robust standard error. ***, ** and * represent the significance 1%, 5% and 10%.

According to data presented in Table 5, at the significance level of 1%, it was rejected the null hypothesis that the coefficient associated to the dummy of the model in question is less than or equal to zero, validating the assertion that the accumulated abnormal returns (CARi) are positive and significant. It can be seen from the results of estimation of the coefficients, the differential power of company's dummy in relation to other companies with shares listed in Japanese stock exchange at the time of announcement of game Pokémon Go!. Based on the findings presented in Table5, there are elements to confirm the second Research Hypothesis (H2) that the cumulative abnormal returns after the Pokémon Go! are more pronounced in Nintendo's stocks compared to the companies that make up the entertainment industry in Japan. It should be noted that these results are controlled by specific factors of the companies that composed the analysis, which confers robustness to the findings.

5 Conclusion

The launch of Pokémon Go! by the company Nintendo represented an important event for the entertainment industries present in Japan and in the World. Features and peculiarities, such as the use of augmented reality, georeferencing and mobility attributes instantly triggered the curiosity of thousands of people, which led the game to receive 1 billion downloads. In this scenario, this investigation was immersed in order to discuss the stock market reaction to the launch of Pokémon Go!. The research addresses as the field of investigation the entertainment industry listed on the stock exchange in Japan. The results indicated that the launch of the game Pokémon Go! has led to informational content inciting abnormal positive and sharply significant returns in Nintendo's stock and the cumulative abnormal returns after the release of Pokémon Go! are more pronounced in Nintendo's stocks compared to the companies that integrated the entertainment industry in Japan.

This research provides support for three streams of research present in the contemporary literature. First, the findings are consistent with the efficient market hypothesis in its semi strong form, since Nintendo's stocks were adjusted based on the information disclosed by the company. The market did not anticipate itself in relation to the announcement of the game, a fact that evidences that it did not know of such an event in advance or remained calm as a speculation, in order to observe how it would be the reaction of the effective target public of the game. Thus, it is noted that the market absorbed the information that had been disclosed by the company regarding the availability of the game. In this situation, the market reacted by propagating abnormal returns up to three days after the game's launch for all Nintendo assets studied. It is emphasized that this valuation on stocks was not identified in other comparable assets, a fact that receives HME support in its semi strong configuration. Furthermore, The behavior observed here related to the abnormal returns may also reflect a learning process on the part of the investors (Sawyer and Gygax, 2001), that is, these investors or interested in Disruptive innovation already have expertise regarding the behavior of the market in what concerns the launch of games. This fact may also be included in the results discussed so far.

































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Second, the launch of the Pokémon Go! represents an innovation with typical traits of disruptive change to the technology market as it is characterized as a large-scale augmented reality experience. The launch of the game was probably the first time the augmented reality experience has been tested on a planetary scale and the strength of the abnormal returns specific to Nintendo's stocks indicates that this experience did not go unharmed to capital markets. The company made use of this technological attribute to offer the market an experience, which it had not yet experienced. The use of the artifacts present in the characteristics of the Disruptive innovation revived a media belonging to The Pokémon Company, which has been present in the world since the 1990s. The launching of the game is aligned to what is proposed by Christensen (1997), as presents the ability to create different markets from the use of augmented reality, georeferencing and mobility attributes in an instant. Another attribute perceived in the market that matches to the practice of Disruptive innovation by The Pokémon Company is that it provides the use of smarthphone with a different attribute, the integration of reality with fiction, through the game. As a consequence, it is perceived that Nintendo seeks to differentiate itself from other companies also by creating elements of competitive advantage. For competitors, a timely scenario is illustrated, given that they can benefit from the use of Disruptive innovation to modify products and services, given the shocking market receptivity.

Finally, the third stream of contribution of this research hinges on the emergence of the line of research called financial marketing (Dalattre, 2007) recognizing the effects of launching a game that uses augmented reality through Disruptive Innovation. Thus, integrating the elements of marketing and finance is also a way to demonstrate to internal and external users the creation of value from the perspective of the user of the game.

The construction of an investigation is a work developed by researchers, which is not free of limitations. In this sense, the methodological approach used to explore the research objectives are not the only ones and other methodological choices can be made to understand the signage that the game's launch had on the business world.

It is also necessary to seek answers to the behavior of the entertainment industries in the world, since the launch of the game was worldwide, we can broaden the discussions listed in this survey to recognize the launch of Pokémon Go! as a representative case of disruptive innovation.

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